

# A Note on Utility Representations of Lexicographic Preferences

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## Abstract

In this note, we provide the condition for lexicographic preferences to admit utility representations. To be specific, for  $X_i \subset \mathbb{R}$ , the lexicographic preferences admit utility representation on  $X_1 \times X_2 \cdots \times X_n$  if and only if  $X_1, \dots, X_{n-1}$  are countable.

**Keywords:** lexicographic preferences; utility representation

## 1 Introduction

Lexicographic preferences derive from reality. A typical example is the Chinese College Application. The student should first choose the order of universities and then decide their desiring majors. Formally, we give the definition of lexicographic preferences.

**Definition 1** (Lexicographic preference). Consider a binary relationship  $\succsim$  on  $X_1 \times \cdots \times X_n$  where  $X_i \subset \mathbb{R}$  for  $i = 1, \dots, n$ . Denote  $X = X_1 \times \cdots \times X_n$ .  $\succsim$  is a lexicographic preference if for  $x, y \in X$ ,

$$x \sim y, \text{ if } x = y$$

$$x \succ y, \text{ if there is } i \in \{1, \dots, n\} \text{ such that } x_j = y_j \text{ for all } j < i \text{ and } x_i > y_i$$

The following two examples illustrate utility representations on restricted domains.

**Example 1** (Lexicographic preference on  $\mathbb{N} \times \mathbb{R}$ ). Consider lexicographic preference on  $\mathbb{N} \times \mathbb{R}$ , then it has utility function

$$u(x_1, y_1) = x_1 + \frac{\arctan(y_1)}{\pi}.$$

*Proof.* Consider pairs  $(x_1, y_1)$  and  $(x_2, y_2)$  with  $x_2 > x_1$ . Then,

$$\begin{aligned} u(x_2, y_2) - u(x_1, y_1) &= x_2 + \arctan(y_2) - x_1 - \arctan(y_1) \\ &\geq x_2 - \frac{\pi}{2} - x_1 - \frac{\pi}{2} \\ &= x_2 - x_1 - 1 \geq 0. \end{aligned}$$

□

**Example 2** (Lexicographic preference on more fancy setting). Consider lexicographic preference on  $([0, 1] \cap \mathbb{Q}) \times [0, 1]$ , then for all  $(x, y) \in ([0, 1] \cap \mathbb{Q}) \times [0, 1]$  it has utility function

$$u(x, y) = \sum_{k=1}^{l-1} 2^{-k} + \frac{2^{-l}}{2}y, \text{ where } x^l = x.$$

where  $[0, 1] \cap \mathbb{Q} = \{x^1, x^2, \dots\}$ .

*Proof.* We discuss it into three cases.

(i) if  $(x_1, y_1) = (x_2, y_2)$ , then  $u(x_1, y_1) = u(x_2, y_2)$ ;

(ii) if  $x_1 > x_2$ : let  $x^{l_1} = x_1$  and  $x^{l_2} = x_2$ .

$$u(x_1, y_1) \geq u(x_1, 0) \geq \sum_{k=1}^{l_2} 2^{-k}$$

$$u(x_2, y_2) \leq u(x_2, 1) = \sum_{k=1}^{l_2-1} 2^{-k} + 2^{-l_2-1}$$

clearly,  $u(x_1, y_1) \geq u(x_2, y_2)$ .

(iii) if  $x_1 = x_2$  and  $y_1 > y_2$ , the conclusion is obvious.

□

These two examples potentially indicate that for  $A \subset \mathbb{R}$  and  $B \subset \mathbb{R}$ , lexicographic preferences on  $A \times B$  might admit a utility representation if  $A$  is countable. The next theorem verifies our conjecture.

## 2 Result and Intuition

**Theorem 1.** Consider  $X_1, \dots, X_n \subset \mathbb{R}$  and each  $X_i$  is infinite. Lexicographic preferences on  $X_1 \times \dots \times X_n$  admit utility representation if and only if  $X_1, \dots, X_{n-1}$  are countable.

*Proof.* First, we prove “only if”, then we prove “if”.

(i) “ $\rightarrow$ ”: proof by contradiction and assume  $\succsim$  admits a utility representation. Without loss of generality, suppose  $X_i \in \{X_1, \dots, X_{n-1}\}$  is uncountable. Then, consider

$$(\bar{x}_1, \dots, \bar{x}_i, a, \dots, \bar{x}_n), (\bar{x}_1, \dots, \bar{x}_i, b, \dots, \bar{x}_n), \quad a, b \in X_{i+1} \text{ and } a > b.$$

Hence,

$$u(\bar{x}_1, \dots, \bar{x}_i, a, \dots, \bar{x}_n) > u(\bar{x}_1, \dots, \bar{x}_i, b, \dots, \bar{x}_n).$$

Pick one rational number from interval

$$q(\bar{x}_i) \in [u(\bar{x}_1, \dots, \bar{x}_i, b, \dots, \bar{x}_n), u(\bar{x}_1, \dots, \bar{x}_i, a, \dots, \bar{x}_n)]$$

Further notice that for  $\bar{x}'_i > \bar{x}_i$ , we have

$$\begin{aligned} q(\bar{x}'_i) &\geq u(\bar{x}_1, \dots, \bar{x}'_i, b, \dots, \bar{x}_n) \\ &> u(\bar{x}_1, \dots, \bar{x}_i, a, \dots, \bar{x}_n) \\ &\geq q(\bar{x}_i). \end{aligned}$$

Consider a mapping from  $X_i$  to the set of all  $q(x_i)$ , where  $x_i \in X_i$ . It is injection by above argument and surjection by our construction of codomain. Hence, we form a bijection from uncountable set to a countable set<sup>1</sup>, contradiction yields.

- (ii) “ $\leftarrow$ ”: without loss of generality, we can assume  $X_n = \mathbb{R}$ . The reason is following: if we can find utility representation on  $X_1 \times \dots \times \mathbb{R}$ , then this utility representation also preserves order on  $X_1 \times \dots \times X_n$ , when  $X_n \subset \mathbb{R}$ . Let

$$X = X_1 \times \dots \times X_{n-1} \times \mathbb{R}.$$

Consider set  $S = X_1 \times \dots \times X_{n-1} \times \mathbb{Q}$ .  $S$  is countable and we would like to show  $S$  is separable set for  $\succsim$ . Suppose  $x, y \in X \setminus S$  and  $x \succ y$ . There exists  $i \in \{1, \dots, n\}$  such that

$$x_j = y_j \text{ for all } j < i \text{ and } x_i > y_i.$$

We can find out  $z \in S$  such that  $x \succ z \succ y$  by following way:

- (a) If there is  $z_i \in X_i$  such that  $x_i > z_i > y_i$ , then we are done. Let  $z_j = x_j = y_j$  for all  $j < i$  and  $z_i = z_i$ , and for  $k > i$  the value of  $z_k$  does not matter;
- (b) If there is not  $z_i \in X_i$  such that  $x_i > z_i > y_i$ <sup>2</sup>, let  $z_j = y_j$  for all  $j \leq i$ .
  - i. Now for  $z_{i+1}$ , if there is  $z_{i+1} \in X_{i+1}$  such that  $z_{i+1} > y_{i+1}$ , we are done.
  - ii. If not, let  $z_{i+1} = y_{i+1}$ .
  - iii. Continue above process until we find some  $z_k > y_k$  for  $k > i + 1$ . Finally we come to find an element in  $z_n \in X_n = \mathbb{Q}$  such that  $z_n > y_n$ . Such  $z_n$ 's existence can be guaranteed since we can always find  $z_n \in (y_n, y_n + 1) \cap \mathbb{Q}$ .

In this way, we construct  $z$  to separate between  $x$  and  $y$ . Finally, since  $\succsim$  on  $X_1 \times \dots \times \mathbb{R}$  is complete, transitive, and separable, it admits a utility representation. This utility representation preserves order on  $X_1 \times \dots \times X_n$ .

□

**Intuition 1.** Think of  $\succsim$  on  $\mathbb{N} \times \mathbb{R}$ . For any pairs  $(x_1, x_2)$  and  $(y_1, y_2)$ , we can assign a greater weight to the first coordinate and a less weight to the second coordinate. Notice that the least gap between  $x_1, y_1$  is 1, hence let the maximal gap between  $x_2, y_2$  less than 1 will do the trick. Then, an ideal expression will be

$$u(x_1, x_2) = x_1 + \frac{\arctan(x_2)}{\pi}.$$

<sup>1</sup>Infinite subset of a countable set is still countable.

<sup>2</sup>This happens when  $X_i$  has gap.